



External Announcement

March 1, 2019

WHITMORE LAKE, Michigan – Trace Medical, a national leader in ventilation rentals based in Whitmore Lake, Michigan is pleased to announce they have been awarded a Federal Supply Schedule (“FSS”) Contract. Contract Number 36F79719D0050 will be effective from March 15, 2019 until March 14, 2024. The Contract will allow Trace Medical to provide its product line to Veterans Affairs, Indian Health Services, and Department of Defense.

Trace Medical began the process of contracting with the government July 1, 2017 and received its contract award announcement on March 1, 2019.

Elliot Campbell, Senior Vice President of Trace Medical, stated, “We are incredibly excited to offer an advanced respiratory rental solution to the Government. We feel this market is underserved and is ready for disruption. Moreover, this allows us to work even closer with our current and expanding customer base to collectively serve these veterans. We are clearly demonstrating that partnering with Trace as your rental supplier provides our customers with multiple, additional revenue streams.”

Rhon Pannell, Chief Executive Officer of Trace Medical, noted “This contract is a powerful example of our commitment to our veterans and to our customer base. We are allocating significant resources to ensure that Trace’s value proposition is available to our veterans and subsequently available to our customer base through significant discharge opportunities.

About Trace Medical

Founded in 2004, Trace Medical is a national leader in ventilation rentals throughout the continuum of care, including skilled nursing facilities, rehabilitation facilities, hospice, and HME providers.

For more information, please visit www.TraceMedical.com